Evaluating a Colocation Provider

Checklist

When evaluating a colocation provider, it's vital to make sure they have the facilities, features, staff and attitude to service your business. As you research providers, use this checklist to ensure they meet your needs.

Before you discuss your specific colocation needs with the potential provider, ask a few general questions, including:

- 1. Have you been in business more than 5 years?
- 2. Are you the facility owner and not a reseller?
- 3. Are long-term references available?
- 4. Can we speak with members of the support staff?
- 5. Can you accommodate our future growth?
- 6. Can we extend our contract or lock in pricing?

The grid to the right provides technical information to help you decide which facility may be right for you.





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	Yes	No
Facility Multiple locations		
Geographic diversity		
SAS 70/SSAE 16 certified		
Space		
Partial locked cabinets		
Full locked cabinets		
Custom cage build out		
Power		
Power included in the price Diverse and redundant power		
feeds into facility		
Redundant power feeds to the cabinet		
Conditioned power with UPS		
Generator backup		
AC and DC power		
Connectivity		
Wide range of bandwidths available		
Session Initiation Protocol		
Multi-carrier fiber connectivity		
Multi-homed redundant Tier 1 internet providers		
Major telecom carrier interconnect		
Comprehensive routing and switching		
Custom data, voice, wireless converged network		
Bandwidth bursting		
End-to-end national MPLS connectivity		
Network monitoring, reporting		

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HVAC	Yes	No
Climate control for temperature & humidity		
Redundant chillers		
High density rated		
Security		
Dedicated entrance with mantrap		
Guards present		
24X7x365 access		
Keycard access		
Video monitoring inside/outside facility		
Multi-zoned FM 200 fire suppression system		
Additional Services		
Disaster recovery		
Data storage		
Voice gateway		
On-site technical resources		
Data backup at remote location		
Cloud firewall, antivirus and intrusion detection/intrusion prevention systems		
Business continuity space and office space available		
Management Services		
Dedicated account manager		
Remote Hands		
24x7 network operations center on-site		
Secure package, system		



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