

## Office Depot's Managed IT can help you grow your business.

Ever thought about leveraging an MSP provider to make sure that your implementations go smoothly?

The quality of the technology solutions that you spend precious time designing and deploying can be easily compromised by any number of network issues: firewall policies, application updates, malware--the list goes on and on. By layering on Office Depot Managed IT Services, you can finally rest easy knowing that you're not going to have to spend valuable time trouble shooting avoidable issues and spend more time focused on building new business.



Ruben Pina Jr. has been solving the technology challenges of business customers for over 30 years. His company, A1 Bizcom, helps companies of all sizes and verticals maintain and grow their businesses by developing solutions that support operational efficiencies, business continuity, and workforce mobility.

Recently, a client in the medical industry requested to change their MSP. In short, they were concerned that their existing vendor was not able to keep up with their needs. As they grew, so did their complex needs around security and compliance. Timing was perfect as A1 Bizcom just learned that their Master Agent, Telarus, had just signed an exciting and unexpected managed IT services provider, Office Depot.

Ruben sought a solution that made IT support for the highly complex medical business easier. With Office Depot's recent acquisition of CompuCom, he was confident that this MSP had the resources and competencies to support all his client's growing needs—especially around HIPAA and PCI compliance. By tapping in to our team of IT experts, A1 Bizcom was able to act quickly, allowing their client to have a frictionless transition while conducting their day-to-day business.

Weeks later, A1 Bizcom's client has nothing but great things to share about the service and special attention that Office Depot's staff provides for them.

Here's a little of what Ruben had to say about working with Office Depot:

*"Dave (David Robinson, Office Depot solution architect) has been very responsive. Even if there is an IT issue outside of their realm of responsibility, Dave is happy to trouble shoot between the client and vendor to resolve the issue."*

*"Pablo (Pablo Reyna, Office Depot Sales Engineer) makes implementation easy because he is so thorough in his discovery. He is an asset to any managed IT services deployment."*

*"I knew Amy (Amy Regan, Sr. Channel Account Manager, supporting the Texas Region) when she worked with her last company. I didn't particularly have a need for that company's services, but I liked Amy. She works tirelessly to support my business, and I'm looking forward to our future success. Office Depot is the MSP that we all need right now!"*

Reach out to your local Channel Account Manager or email [channelprogram@officedepot.com](mailto:channelprogram@officedepot.com) for more information.

### Boilerplate:

Office Depot, Inc. is a leading provider of business services and supplies, products and technology solutions through its fully integrated omni-channel platform of approximately 1,400 stores, online presence, and dedicated sales professionals and technicians to small, medium and enterprise businesses. Through its banner brands Office Depot®, OfficeMax®, CompuCom® and Grand&Toy®, the company offers its customers the tools and resources they need to focus on their passion of starting, growing and running their business.